

Apparel & Textile Sourcing Guide

Re&Source HUB — Hong Kong

Your independent sourcing partner for global fashion manufacturing.

"Fashion moves fast. Your supply chain needs to move faster — without compromising quality, compliance, or cost."

Who This Guide Is For

This guide is designed for brands, retailers, and distributors who are sourcing apparel, garments, or textile products from manufacturers in China and Asia. Whether you are placing your first factory order or scaling an established product line, the steps and standards inside reflect how Re&Source HUB manages every engagement — with transparency, accountability, and commercial discipline.

Why Use an Independent Sourcing Partner?

The most common mistake buyers make is going directly to factories too early, without independent verification. A factory's job is to produce. An independent sourcing partner's job is to represent the buyer — protecting their interests on price, quality, compliance, and delivery.

Re&Source HUB acts solely as the buyer's representative. We do not own factories, take undisclosed commissions from suppliers, or have financial interests in any manufacturing facility. Our commercial model is straightforward: we are paid by the client to deliver results in the client's interest.

What Re&Source HUB Covers for Apparel & Textiles

Service Area	What We Do
Supplier Sourcing	Identify and vet WRAP, BSCI, and OEKO-TEX certified factories matched to your product category
Price Negotiation	Negotiate FOB and ex-factory pricing using consolidated buying leverage across our client network
Sample Management	Manage all sample rounds — fit samples, pre-production samples — with revision tracking
Compliance Verification	Verify factory certifications, audit histories, and labour compliance documentation
Production Oversight	Conduct inline inspections during bulk production to catch issues before they compound
Quality Inspection	Pre-shipment AQL inspections before goods are released
Export Documentation	Commercial invoice, packing list, bill of lading, certificate of origin, compliance certificates

Service Area	What We Do
After-Sales Support	Post-delivery follow-up, defect management, factory accountability

Certifications We Source For

When sourcing apparel and textile products, Re&Source HUB verifies and, where required, sources from factories certified under:

- **WRAP** — Worldwide Responsible Accredited Production
- **BSCI** — Business Social Compliance Initiative
- **OEKO-TEX Standard 100** — Textile safety and chemical compliance
- **GRS** — Global Recycled Standard (for recycled content products)
- **GOTS** — Global Organic Textile Standard (for organic fibre products)

Certification requirements should be declared in your product brief at the outset. If you are unsure which certifications apply to your destination market, our team will advise.

Product Categories We Source

Re&Source HUB has active sourcing experience across the following apparel and textile categories:

- Womenswear and menswear — casual, formal, and workwear
- Outerwear — jackets, coats, and technical shell garments
- Activewear and sportswear
- Swimwear and beachwear
- Underwear and lingerie
- Childrenswear
- Uniforms and corporate wear
- Home textiles — bedding, towels, and bath products (see also: Home & Hospitality Sourcing Guide)
- Fabric and raw material sourcing for brands producing in-country

The Apparel Sourcing Process — Step by Step

Step 1 — Product Brief & Requirements

Every project begins with a conversation. Share your design brief, tech pack or sketches, fabric references, target price, required certifications, destination market, and estimated quantities. No brief is too early-stage — the team will help shape it into a workable specification.

Step 2 — Supplier Identification & Factory Matching

Re&Source HUB reviews the brief against its vetted factory network and identifies the best-matched manufacturers for the product category. Where needed, additional supplier research and outreach is conducted to find the right fit.

Step 3 — Price Negotiation & Quotation

The team negotiates directly with shortlisted factories, using consolidated buying power from its wider client network. Clients receive a clear, transparent quotation broken down so they always know what they are paying for.

Step 4 — Order Confirmation & Tech Pack Submission

Upon order confirmation and receipt of deposit, the finalised tech pack and production specifications are submitted to the factory. All technical questions are resolved before sampling begins.

Step 5 — Fabric & Trim Sourcing

Re&Source HUB sources and confirms all required fabrics, trims, labels, and packaging materials — verifying compliance with relevant standards before production begins.

Step 6 — Sample Development & Client Approval

The factory produces samples based on the approved tech pack. Re&Source HUB reviews all samples before forwarding to the client. Revision rounds are managed directly with the factory until the sample meets the required standard.

Step 7 — Bulk Production

Full-scale manufacturing begins upon signed sample approval and production deposit. Inline quality checks are conducted during production to monitor workmanship, measurements, and construction.

Step 8 — Final Quality Inspection (FQI)

A pre-shipment inspection is conducted using AQL standards before goods are packed. Any issues identified are resolved at origin before the shipment is released.

Step 9 — Export & Shipment

Re&Source HUB manages all export documentation. Container loading is supervised before departure.

Step 10 — Delivery & After-Sales Support

Post-delivery follow-up is conducted. All issues are managed directly with the factory. Every completed order strengthens the supplier relationship for the next production run.

What to Include in Your Brief

To get a prompt, accurate response, a sourcing brief should include:

- Product category and description
- Target FOB price, ex-factory price, or landed cost
- Estimated order quantity (initial order and annual forecast)
- Destination market and any applicable import regulations
- Required certifications or compliance standards
- Fabric, material, and construction preferences
- Sample requirements and timeline
- Target delivery date

Key Terminology

Term	Meaning
FOB	Free On Board — price includes factory cost and delivery to the named port of export
Ex-Factory	Price at factory gate — buyer arranges all onward freight
Tech Pack	Technical package — detailed specification document used to produce a garment
AQL	Acceptable Quality Level — internationally recognised sampling standard for pre-shipment inspection
MOQ	Minimum Order Quantity — the minimum number of units a factory will produce per style
Inline Inspection	Quality check conducted during bulk production, before the final inspection
FQI	Final Quality Inspection — pre-shipment inspection conducted at the factory

Typical Lead Times

Stage	Estimated Duration
Supplier identification	1–2 weeks
Quotation and negotiation	1–2 weeks
Sample development	3–6 weeks
Bulk production	30–60 days
Pre-shipment inspection	1 week before shipment

Stage	Estimated Duration
Ocean freight (Asia to Europe/USA)	3–5 weeks
Air freight	3–5 days

Lead times vary by product complexity, factory capacity, and season. Declare your target delivery date at the outset so production planning can work backwards from it.

Starting Your Project

Send a brief or product reference to begin.

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Location: Hong Kong — serving clients across major international time zones

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Deal with one trusted partner instead of a hundred factories.