

Home, Hospitality & Decor Sourcing Guide

Re&Source HUB — Hong Kong

Your independent procurement partner for hotels, home brands, and interior programmes.

"From boutique hotels to global hospitality groups, from home décor brands to corporate gifting programmes, the need for attractive, well-made, competitively priced products never stops."

Who This Guide Is For

This guide is for hospitality operators, home décor brands, interior designers, corporate gifting programme managers, and procurement teams sourcing furniture, soft furnishings, bedding, tableware, amenity products, and decorative accessories from manufacturers in China and Asia.

Re&Source HUB works with buyers at every scale — from a single boutique property outfitting its rooms for the first time, to a global hospitality group requiring consistent supply across multiple territories.

Why Use an Independent Sourcing Partner?

Hospitality and home procurement involves more complexity than most buyers anticipate — brand consistency across SKUs, phased delivery to match fit-out schedules, OEM custom branding, regulatory and fire safety compliance for certain markets, and ongoing replenishment without quality drift. Managing this through a single trusted partner reduces risk, saves time, and consistently delivers better commercial terms than dealing factory-by-factory.

Re&Source HUB represents the buyer's interests exclusively. No undisclosed factory commissions. No conflict of interest. The team's accountability ends only when the client confirms the goods meet their standard.

What Re&Source HUB Covers for Home, Hospitality & Decor

Service Area	What We Do
Supplier Matching	Identify factories suited to your category — bedding mills, soft furnishing producers, tableware, amenities, gift packaging
Custom & OEM Development	Manage private label development, custom branding, embroidery, and print specifications

Service Area	What We Do
Price Negotiation	Leverage consolidated volumes to achieve factory-direct pricing unavailable to individual buyers
Prototype & Sample Management	Coordinate sample rounds and revisions until client approval
Compliance Verification	Verify fire safety, environmental, and product standards relevant to the destination market
Production Oversight	Mid-production quality checks for construction, branding accuracy, and consistency
Pre-Shipment Inspection	AQL inspection before goods are released
Phased Delivery Coordination	Align delivery windows with fit-out or launch schedules
After-Sales Support	Post-delivery follow-up and ongoing replenishment management

Product Categories We Source

- **Bedding & Linen:** Duvets, pillows, duvet covers, fitted sheets, pillowcases, mattress protectors, towels, bath robes, bath mats
- **Soft Furnishings:** Cushions, throws, curtains, table runners, placemats
- **Furniture:** Beds, headboards, side tables, lounge chairs, outdoor furniture (selected categories)
- **Tableware & Dining:** Crockery, glassware, cutlery, serving ware, table accessories
- **Hotel Amenities:** Toiletry packaging, amenity kits, in-room accessories
- **Decorative Accessories:** Vases, frames, mirrors, decorative objects, wall art
- **Corporate & Hotel Gifting:** Branded gift sets, custom packaging, seasonal gift programmes
- **Home Décor Private Label:** OEM product development for home décor brands and retailers

The Home & Hospitality Sourcing Process — Step by Step

Step 1 — Project Brief & Specification

Share product requirements, brand standards, material preferences, required certifications, and target quantities. Whether outfitting a single property, launching a home décor line, or building a corporate gifting programme, the team will translate the vision into a precise factory brief.

Step 2 — Supplier Identification & Category Matching

Re&Source HUB matches the brief to the most suitable manufacturers within its vetted network — bedding mills, soft furnishing producers, tableware factories, amenity suppliers, or packaging specialists.

Step 3 — Price Negotiation & Quotation

The team negotiates pricing using consolidated order volumes from its client base, unlocking factory-direct pricing tiers that individual hotel groups or brands often cannot reach independently.

Step 4 — Order Confirmation & Sample Brief Submission

Detailed product specifications, brand guidelines, custom dimensions, and packaging requirements are formally submitted to the factory. All custom branding, embroidery, or print details are confirmed in writing.

Step 5 — Material & Component Sourcing

Required fabrics, filling materials, hardware, or packaging components are sourced and verified against relevant standards before production begins.

Step 6 — Prototype & Sample Approval

The factory produces prototypes to exact specifications. Re&Source HUB reviews every sample for construction, finish, and accuracy before forwarding to the client for approval.

Step 7 — Bulk Production

Full production begins on signed approval. Mid-production inspections ensure consistency and quality before the packing stage.

Step 8 — Final Quality Inspection

Pre-shipment inspection verifies product quality, branding accuracy, packaging, and carton condition to AQL standards.

Step 9 — Export & Logistics

Full export documentation is managed. For hospitality projects, phased deliveries can be coordinated to align with fit-out schedules.

Step 10 — Delivery & Ongoing Partnership

Post-delivery follow-up ensures any issues are resolved. Each completed project builds a supplier record that improves lead times, pricing, and priority for future orders.

Standards & Compliance

Relevant standards for home and hospitality products vary by destination market. Re&Source HUB advises on applicable requirements at the brief stage. Common standards include:

- **OEKO-TEX Standard 100** — textile safety for bedding and linen

- BS 5852 / EN 597 — fire safety for upholstered furniture (UK and EU)
- California TB117 — flame retardancy for soft furnishings (USA)
- FSC — Forest Stewardship Council certification for wood and paper-based products
- ISO 9001 — quality management systems

What to Include in Your Brief

- Product category and description
- Brand standards or design references
- Custom branding, embroidery, or print requirements
- Target FOB, ex-factory, or landed cost
- Estimated quantities (per SKU and total programme)
- Destination market and any applicable compliance requirements
- Phased delivery requirements (especially for hospitality fit-outs)
- Target delivery date

Typical Lead Times

Stage	Estimated Duration
Supplier identification	1–2 weeks
Quotation and negotiation	1–2 weeks
Prototype / sample development	2–4 weeks
Bulk production	30–60 days
Pre-shipment inspection	1 week before shipment
Ocean freight	2–5 weeks depending on destination

For hospitality fit-out projects, production schedules are planned backwards from the property opening or renovation completion date. Early engagement — ideally 4–6 months before required delivery — achieves the best outcome on both price and timing.

Key Terminology

Term	Meaning
OEM	Original Equipment Manufacturer — factory produces to the buyer's design and brand
Private Label	Products manufactured for a buyer's brand rather than under the factory's own label
FOB	Free On Board — price includes delivery to named port of export
AQL	Acceptable Quality Level — international sampling standard for pre-shipment inspection

Term	Meaning
FF&E	Furniture, Fixtures & Equipment — common procurement term in hospitality
OS&E	Operating Supplies & Equipment — consumables and small equipment in hospitality

Starting Your Project

Send a brief, a product reference, or simply describe what you need to source.

Email: lmn@resourcehubhk.com

WhatsApp / WeChat: +852 9301 8112

LinkedIn: Re&Source HUB

Location: Hong Kong — serving clients across major international time zones

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Deal with one trusted partner instead of a hundred factories.